

SIR30207



ELECTIVE UNITS	
SIRXF001A	Balance point of sale terminal
SIRXINV002A	Maintain and order stock
SIRXMER005A	Create a display
SIRXMPR001A	Profile a retail market
SIRXSLS001A	Sell products and services
SIRXADM002A	Coordinate retail office
SIRXCCS003A	Coordinate interaction with customers

CORE MODULES	
SIRXOHS002A	Maintain store safety
SIRXRSK002A	Maintain store security
SIRXSLS004A	Build relationships with customers

Participants must be recognised as competent against the following units before commencing Certificate III in Retail. This can be either with a formal qualification (Certificate II in Retail) or have sufficient relative retail experience.

SIRXCCS001A	Apply point of sale handling procedures
SIRXCCS002A	Interact with customers
SIRXCLM001A	Organise and maintain work areas
SIRXCOM001A	Communicate in the workplace
SIRXICT001A	Operate retail technology
SIRXIND001A	Work effectively in a retail environment
SIRXINV001A	Perform stock control procedures
SIRXOHS001A	Apply safe working practices
SIRXRSK001A	Minimise theft

If under a traineeship the cost is \$2,500 but employers may be eligible for Commonwealth funding. The traineeships will be workplace based with mentoring on a monthly basis by a qualified trainer.

Vocational Outcomes – This course can provide you with the skills needed to undertake further training or secure employment in roles such as Sales Assistant, Customer Service Representative, Crew Leader, Shift Manager, Team Leader, Department Manager, Assistant Store Manager, Checkout Supervisor and Merchandise Coordinator.